# XMediusFAX™

**BOARDLESS, T.38 FAX OVER IP SERVER**

# *VIRTUALIZATION STRATEGIES FOR A GREENER WORKPLACE*

## VIRTUAL MACHINE SUPPORT

Many companies have embraced virtualization as the ideal way to consolidate and administer their network and IP Telephony physical resources regardless of vendor or operating system. This makes a great deal of administration and business sense: managing numerous physical resources virtually, and often remotely, from a single console means highly efficient network management plus cost and resource savings.

Consequently, virtual machine vendors such as VMware and Microsoft have revolutionized how IT staff manage disparate network and telephony resources, including fax servers. The software-only and boardless XMediusFAX thrives in a virtual machine environment since it has no hardware dependencies. In fact, many XMediusFAX customers have specifically purchased it because it integrates seamlessly into their VMware deployments.

## HERE ARE SOME OF THE REASONS:

- Saves money: XMediusFAX doesn't require costly fax boards. As a software-only solution it can be deployed and administered in any virtual machine environment.
- Saves time: Since XMediusFAX is boardless, no extra time is required to purchase and install fax boards, replace defective ones, or deal with hardware problems.
- Accelerates installation, upgrades and development: All installations and development done in the virtual machine environment can quickly be rolled out to users regardless of where they are or what platform they are on.
- Fits perfectly into existing IT strategies: Since XMediusFAX is virtual-machine-ready, it integrates quickly into backup, data replication, and disaster recovery scenarios. No hardware maintenance or time-wasting non-standard administration routines required.
- Makes redundancy easy: XMediusFAX and its built-in replication, coupled with VMware, creates the perfect redundant solution. Requiring no specialized hardware or software, any two virtual machines can be used to create a replicated and redundant XMediusFAX system.
- Prevents multi-vendor and maintenance headaches: Other fax servers are software/hardware hybrids that require multi-vendor support and dedicated VPN connections for maintenance. They cannot be virtualized because they are hardware dependent.

Since 2003, we have developed, tested and supported the boardless T.38 XMediusFAX in a virtual machine environment, making it virtually perfect for companies looking to deploy the award-winning, #1 FoIP server on the market while saving money, reducing administration time, and streamlining resources.

**Changing the Way You Fax** ™
www.sagem-interstar.com

# SAGEM

# Sagem-Interstar

## *#1 in IP fax worldwide since 2002* – Davidson Consulting

## Customer Testimonials

### HEALTHCARE

"From our initial contact to the present day, we have been given the best customer service that you could hope for, which has been a major factor in our decision. Sagem-Interstar was also able to provide a solution to address all of our needs . . . We get very individualized, personal service from people who seem to know us when we call. That's really a comfort, and is certainly rare to the IT industry, in my experience."

– Mark Fred, RN Senior Business Analyst,
Clinic EMR, Information Technology, Carle Clinic

"We needed an online fax solution that would not require expensive and problematic cards. As the market's only T.38 Fax over IP solution that does not require a fax board, XMediusFAX matched the profile."

– Jonathon Anderson, Director of IT
Fresno Heart Hospital

### LEGAL

"The greatest benefit with XMediusFAX is the cost savings and the ability to leverage our current infrastructure . . . The quality of the fax image is superb and the interface is very easy to use . . . By removing the maintenance contracts with RightFax, and with the removal of one PRI line, we are able to realize a savings of nearly $22,000 a year."

– Paul Grulke, Director of Information Services
Arnall Golden Gregory LLP

### SERVICE PROVIDER

"We are very pleased with our choice of Sagem-Interstar. XMediusFAX SP adds important new outbound capabilities for PingTone customers. Sagem-Interstar's engineering team was excellent."

– Richard Schulte, Executive VP
PingTone Telecommunications

### FINANCE/MORTGAGE

"When I discovered XMediusFAX can operate boardless, I was amazed . . . XMediusFAX was easier to set up than RightFax. I was surprised it only took 30-45 minutes. I installed the email gateway, typed in a DID, set up a profile, tested it for dial-tone, and it was done!"

– Kelvin Bustillo, IT/Facilities Manager
Express Capital Lending

### TECHNOLOGY & MANUFACTURING

"The XMediusFAX solution is so efficient and transparent that nobody even knows XMediusFAX is in there . . . It is software-only and pretty much worked out of the box . . . "

– Ronald Yan, IT Manager
Chartered Semiconductor Manufacturing

### EDUCATION

"We selected XMediusFAX because it is compatible with our multi-vendor environment, which employs an Avaya VoIP interface. As well, it is scalable and simple to deploy . . . XMediusFAX SP allows us to serve the entire campus and hospital system with a single fax server solution. Implementation, training, and on-going service will remain simple and cost effective."

– Robert Johnson, Director,
Communications Infrastructure, Office of Information
Technology, Duke University

"XMediusFAX was easy to implement and required virtually no training . . . I have the utmost confidence in Sagem-Interstar's technical staff. We are extremely satisfied with Sagem-Interstar's product and service."

– Holly Clausen, IT Director
Wenatchee Valley College

### GOVERNMENT

"TriWest has 86 offices in the U.S. to provide access to healthcare for our military personnel. We were seeking a quick and cost-effective solution . . . Given the breadth of our 21-state coverage, government processing standards, HIPAA regulations, and stringent security guidelines . . . we selected Sagem-Interstar's XMediusFAX for its industry-class, fault-tolerant technology and high scalability."

– Rick Green, Vice President and CIO
TriWest Healthcare Alliance

**sp** — **XMediusFAX SP**
For service providers and large enterprises

**ee** — **XMediusFAX Enterprise**
For organizations of all sizes

**X** — **XMediusFAX Express**
For lighter fax usage

**LightningFAX Enterprise**
The trusted fax server that interoperates with fax boards

## *Fax solutions for every industry sector*

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Distributor/Reseller:

**North America / Asia**

**SAGEM-INTERSTAR INC.**

455 Fenelon Blvd., Suite 112
Montreal (Dorval), Quebec, H9S 5T8 CANADA
Toll-free U.S./Canada: 1-888-766-1668 or
Tel.: +1 514-631-1668 – Fax: +1 514-633-1439
sales@sagem-interstar.com

**EMEA**
**SAGEM COMMUNICATION (SAFRAN GROUP)**

Broadband Business Group

Printing Terminals

Le Ponant de Paris
27, rue Leblanc – 75015 Paris – FRANCE
Tel.: +33 1 58 11 77 00 – Fax: +33 1 58 11 77 50
xmedius.sales.emea@sagem.com

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**SAGEM-INTERSTAR INC.**
Headquarters

455 Fenelon Blvd., Suite 112
Montreal (Dorval), Quebec, H9S 5T8 CANADA
Toll-free U.S./Canada: 1-888-766-1668 or
Tel.: +1 514-631-1668 – Fax: +1 514-633-1439
info@sagem-interstar.com

www.sagem-interstar .com

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